

NINTH ANNUAL
**FAMILY OWNED
BUSINESS AWARDS**

Presented by

ORANGE COUNTY
BUSINESS JOURNAL

Family Buisness Council
CAL STATE | **MIHAYLO**
FULLERTON | College of Business
and Economics

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Medium Business Winner



Phillip M. Ramos, Jr., President/CEO/Owner

Philatron International, Inc., Santa Fe Springs

Phillip M. Ramos III, EVP

Nicolas M. Ramos, Marketing and Web Design

Founded by Phillip Ramos Jr. in 1974 with less than \$200, Philatron International has come a long way, growing into one of the largest manufacturers of electrical wire and cable in Southern California. Headquartered in Santa Fe Springs, the firm operates out of three buildings in approximately 100,000 square feet of space.

Philatron specializes in manufacturing custom bulk and coiled electrical wire, cables and hoses for industrial applications, original equipment manufacturers, heavy duty trucking and the U.S. military. Philatron's national competitors include General Cable Technologies Corp. Cable Design Technologies, and Parker Hannifin.

ACCEPTANCE SPEECH

Phillip M. Ramos, Jr.

We at Philatron are extremely honored to be recognized as one of your awardees, because we are a true blueed manufacturer.

And it is good that a manufacturer be recognized in our Country where we have lost so much of our manufacturing infrastructure.

I would like to share a little story with you.

With the Grace of God Philatron was found by me in 1974 with less than \$200. We grew to a certain point and then I got burned out, because it was not fun just making money just for me.

At this period of my life I lost my motivation to build and would escape from Philatron to the tennis courts.

And then a crisis would come and I would solve the crisis and then return to the tennis courts. This was my routine until I discover a revelation of a higher purpose than just to serve myself!

Philatron could be used as an instrument to serve other things!!

- To serve our employees and their families with steady and reliable income.
- To serve our customers with good value.
- To serve our community with needed contributions.
- And to serve our Faith through Stewardship.

After that REVELVATION, I became re-energized and motivated, and since then Philatron has grown to be one of the largest – if not the largest – manufacturers of electrical wire and cable in So. CA.

The Bottom Line is: It is in Giving that We Receive!

God Bless All of You. Thank you So Much!!